



**Consumer Products Group**

Use this form to register a wholesale or preferred customer account for personal consumption.  
 As a Conklin Customer, you're welcome to order from all Conklin product Lines.  
 Resellers, please complete Independent Business Owner application.

**Conklin Business Seminar**

- Immediate discount to Factory Wholesale Price
- Free Conklin Business Seminar Training Package
- Free one-day product training of your choice\*
- \$150 Product credit

**Fastrack® Companion Animal**

- Immediate discount to Factory Wholesale Price
- Free Fastrack training
- Discount after training
- \$450 Product credit

**Preferred Customer Account**

- Immediate discount from retail to Preferred Customer Pricing
- Minimum initial order \$50\*\*

Questions? Contact your sponsor for answers and support.

As a wholesale or preferred customer, I am aware that I cannot participate in Conklin's Compensation Plan or Sponsor others.

I understand that I can become an Independent Business Owner (IBO) at any time by completing an IBO Application & Agreement.

Incomplete documents will be faxed back to the sponsor.

\* **One-Day Product Trainings**  
 (Fastrack, Health & Personal Care plus Cleaners, Lawn Care, Master Guard® Training, Vehicle Products)

\*\* Send in a product order with this form if you're ordering a Preferred Customer Account.

ORDER FORM			
Training Packages for Wholesale & Preferred Customer Account			
Check One			
<input type="checkbox"/> New Wholesale Customer <input type="checkbox"/> Upgrade to Wholesale (Fill in box at right) <input type="checkbox"/> New Preferred Customer		Conklin Customer #, if any	
Last Name		First Name	Middle Initial
Street Address (Same as credit card billing address)			
City		State	Zip
Phone		Cell	
Fax		Email	
I reside within city limits (affects tax) Yes <input type="checkbox"/> No <input type="checkbox"/>			
Sponsor's Last Name, First Name		Sponsor's Conklin Customer #	
Sponsor's Phone #		Sponsor's Fax #	
SHIP TO ADDRESS (if different from mailing address)			
Street Address			
City		State	Zip
SELECT YOUR CUSTOMER PACKAGE			
Check One	Description	Product #	Price
	Conklin Business Seminar + Wholesale Account	057149	\$799
	Fastrack Companion Animal + Wholesale Account	057285	\$799
	Preferred Customer Account	078916	\$25
PAYMENT INFORMATION			
<input type="checkbox"/> Master Card	<input type="checkbox"/> Visa	<input type="checkbox"/> Discover	<input type="checkbox"/> PAC
<input type="checkbox"/> Check	<input type="checkbox"/> EZ Pay		
Name on Credit Card (required)		Payor's Conklin # (if not Customer)	
Credit Card or PAC #		Exp. Date Month/Year	
Cardholder Signature		Date of Signature	
OFFICE USE ONLY			
Customer #		Date	
Manager #		By	
DBUD		Ck'd by	
Tax & Auth			

YES	<b>IBO Application Attached</b>	NO
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Order online at [www.conklin.com](http://www.conklin.com) or at Conklin's Sales Center.  
 Phone (800) 756-2475 or (952) 496-4200  
 Fax to: (952) 496-4280  
 Mail To: Conklin Company, Inc.  
 3951 NE Kimball Drive  
 Kansas City, MO 64161



Conklin Company Inc.

IBO Application, Agreement

Terms and Conditions

1. Upon acceptance of the Application by Conklin Company, Inc. ("CONKLIN"), the undersigned, the Independent Business Owner (hereafter know as "IBO") shall become an independent IBO for CONKLIN and shall be authorized to purchase, promote and sell CONKLIN products and while this Agreement is in effect. IBO understands and agrees that the principal purpose of being an IBO for CONKLIN is the promotion and sale of CONKLIN products and agrees to utilize IBO's best efforts to do so in accordance with the terms of this Agreement.
2. IBO understands that this Agreement in no way establishes an employer-employee or agency-representative relationship between CONKLIN and the IBO. CONKLIN will in no way be obligated by any agreement, representation or warranty (except warranties specifically authorized by CONKLIN in writing) made by the IBO, nor shall CONKLIN be obligated for any damage to any person or property arising out of the operation of IBO's business. IBO agrees to indemnify and hold harmless CONKLIN against any damages (including reasonable attorneys fees) sustained by Conklin as a result of any breach or default by IBO of any provision of this Agreement.
3. CONKLIN agrees that it will utilize its best efforts to supply CONKLIN products to the IBO upon receipt of payment. CONKLIN shall have the right to change the prices for its products at any time by giving notice to IBO, and any such change shall be effective on the date specified.
4. IBO understands that only one Application per household is allowed. This Agreement is established in the Applicant's name unless the Applicant's spouse is Co-Applicant.
5. This Agreement incorporates and is subject to all of the terms set forth in the CONKLIN Reference Guide. CONKLIN reserves the right to amend, modify add to or delete any provision or term of the Reference Guide for Independent Business Owners (hereafter known as "Reference Guide") upon notice to IBOs at any time and such change shall become incorporated into this Agreement. The Applicant acknowledges that he or she has reviewed or been given opportunity to review the CONKLIN Reference Guide and understands the same and agrees to abide by the terms and conditions set forth therein. A copy can be obtained from Sponsor or at www.conklin.com.
6. This Agreement shall be valid from the date of acceptance hereof by CONKLIN until Agreement is cancelled or terminated, subject to the right of CONKLIN to cancel or terminate this Agreement as provided in the Reference Guide. CONKLIN may cancel this Agreement and IBO's status as a CONKLIN IBO in accordance with its minimum purchase and cancellation policies. Each IBO is required to make a minimum product purchase of \$100 every 12 months rolling to be considered "Active". After three consecutive years of not meeting the minimum purchase policy, this Agreement will be cancelled with notice.
7. IBO acknowledges and agrees that all information concerning CONKLIN IBOs, (hereinafter "Confidential Information") is of great value to CONKLIN. IBO agrees to not disclose any confidential information to any person except as expressly authorized by CONKLIN in writing and shall not use Confidential Information for any purpose other than the performance of IBO's functions and duties as a CONKLIN IBO.
8. IBO further agrees that, during the life of Agreement and for a period of 18 months from and after cancellation or termination hereof, he or she shall not, directly or indirectly, solicit, recommend, suggest or induce any CONKLIN Customer or IBO to become a Customer of or representative for any person or entity other than CONKLIN engaged in the business of marketing or selling and product or service by means of any direct sales or network marketing.
9. The Agreement, which incorporates the Reference Guide, shall be governed by and construed in accordance with the laws of the State of Minnesota. Any and all disputes arising out of or relating to this Agreement and the Reference Guide shall be resolved and determined by arbitration in accordance with the then existing rules and regulations of the American Arbitration Association, except where state law provides otherwise. The exclusive location for such arbitration shall be Minneapolis, Minnesota. The decisions of the arbitrator(s) shall be final and binding to the parties hereto.
10. IBO, by signing below, verifies that the information above is correct and that he or she understands the Reference Guide which is incorporated herein and IBO accepts these documents. This Agreement constitutes the entire Agreement among the parties.

Complete this form to earn income through promotion of Conklin product line, sponsorship, and to become a Conklin Independent Business Owner (IBO).

INDEPENDENT BUSINESS OWNER APPLICATION
Form with fields for: New Customer, Current customer, Add spouse, Applicant's Last Name, Date of Birth, Spouse's Last Name, Date of Birth, Street Address, City, State, Zip, Fax, Email, Sponsor's Last, First Name, Sponsor's Conklin #, Sponsor's Phone, Sponsor's Fax.

Please complete, sign, date, and send form immediately upon completion.

This is a legal and binding document. By my signature, I verify the above information is correct and that I understand and accept the Reference Guide which is incorporated herein.

Applicant's Signature Date Spouse's Signature (if co-applicant) Date

Sponsor's Signature Date

For same-day processing, send completed agreements by 2 p.m. Central Time. Those received after 2 p.m. Central Time will be processed on the next business day. Incomplete agreements will be faxed back to the sponsor or sent by surface mail.

Fax to: (952) 496-4280
Mail to: Conklin Company, Inc.
3951 NE Kimball Drive
Kansas City, MO 64161

Questions about this agreement?
Call Business Marketing at (800)516-0132

